



# ENCKE

engineering & consulting

**ABOUT ENCKE**  
and its core values

**OUR SERVICES**  
and markets where we operate

**HOW WE CREATE VALUE**  
and the reason to choose ENCKE

**OUR EXPERIENCE**  
told by the projects where we worked

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# ENCKE

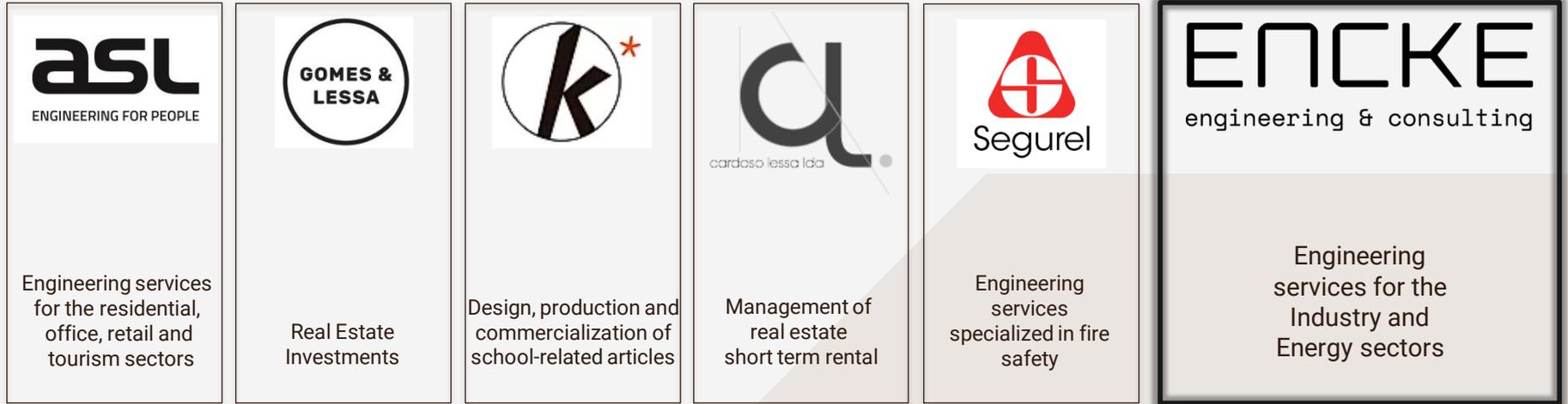
engineering & consulting

We are a multidisciplinary Engineering and Consultancy company, providing services for the Industry and Energy sectors. Our approach is based on a close collaboration with our Clients, as the cornerstone to achieve their goals.



# ENCKE'S BUSINESS FRAMEWORK

ENCKE is a subsidiary company of the corporate group ASL & Associados, SGPS S.A., which aggregates a number of companies operating primarily in the area of engineering services, as well as in real estate investment activities.



ENCKE complements the ability of the group to comply with the specific requirements of the industrial engineering, in an area of capital importance to the economy.

ENCKE incorporates technical staff and senior managers with vast experience in the industrial area, ready to give an adequate response to the current market opportunities.

ORGANIZATIONAL CHART  
ASL & ASSOCIADOS, SGPS S.A.

# ENCKE DNA



## MISSION

Deliver the best technical solutions to our customers, allowing value generation in a sustainable way.



## VISION

Our vision is focused on commitment. Commitment to our customers, to the community and to the environment.



## VALUES

These are the principles that guide our path: accuracy and reliability, respect, collaboration, demand, determination, flexibility and integrity.



## OUR SERVICES



### CONSULTING

We provide strategic advice to our customers, allied to deep technical knowledge.



### DESIGN

We develop projects of any size in an integrated way, providing tailored solutions to meet our client's needs, while creating value and mitigating risk.



### ENGINEERING AND MANAGEMENT SERVICES

We support our clients in the execution of their projects, through the provision of Project Management, Procurement Management, Construction Management and Construction Supervision services.



# MARKETS WHERE WE OPERATE

- Automotive;
- Cement;
- Energy (production and distribution);
- Food & Beverages;
- Logistics;
- Mining & minerals;
- Oil & Gas (upstream, midstream & downstream);
- Petrochemical;
- Pharmaceutical;
- Pulp & paper;
- Refining;
- Renewables;
- Storage & distribution of goods;
- Textile;
- Water, sewage and waste treatment.





## OUR KNOW-HOW

- Architecture;
- Earthworks and roads;
- Foundations and geotechnical works;
- Structures;
- Hydraulics and networks;
- Surveys and 3D modeling;
- Mechanical;
- Piping;
- Electrical;
- Instrumentation;
- Control systems;
- Safety;
- Environment;
- AVAC;
- Acoustics.

Our project managers are committed to ensure a special focus to the interdisciplinary coordination, which we believe to be key in order to deliver an outstanding service.

The use of 3D modeling and BIM technology is fundamental to the achievement of that target.

# HOW WE CREATE VALUE

## CLEARLY IDENTIFYING REQUIREMENTS

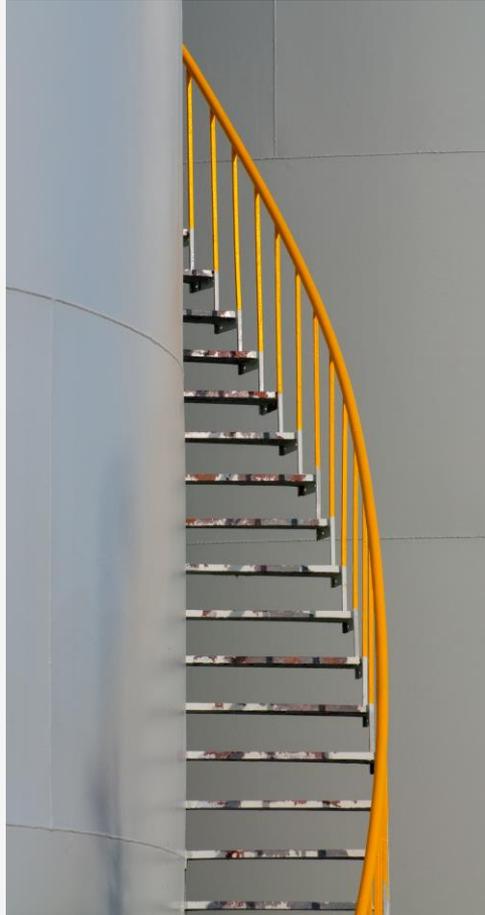
While understanding the targets of our customers, we are able to translate those into specific and measurable requirements.

## MEETING DEADLINES

We understand how critical is to comply with contractual deadlines, due to the importance of managing the involvement and interdependence of multiple organizations in the execution of a project.

## WITH “SPIRIT OF OWNERSHIP”

We act with the customer's point of view, defending his interests.



## EFFICIENTLY

Optimizing processes and using the right tools to speed up the execution of more repetitive tasks, we are able to focus on activities that really contribute for capital gains.

## INTEGRATING

Given the specificity of many of the industries in which we operate, we have a notorious experience and are duly prepared to integrate our engineering with the customer technologic suppliers of engineering and/or equipment.

## OUR EXPERINCE

ENCKE human resources have accumulated their own knowledge and experience, based on decades of engineering practice for worldwide high reputation companies, where they have been involved in multiple projects.

Some of the clients we have been working with:



agros  
UNIAO DE COOPERATIVAS



Air Liquide  
ENGINEERING & CONSTRUCTION



ALSTOM



BLACK & VEATCH



BONDALTI  
EVOLVING CHEMISTRY



CIMPOR



Continental



DOW



galp



jp.ik  
inspiring knowledge



kemira



LACTOGAL



metso



THE  
NAVIGATOR  
COMPANY



nostrum  
Oil & Gas



BR PETROBRAS



prio energy



RENAULT  
CACIA

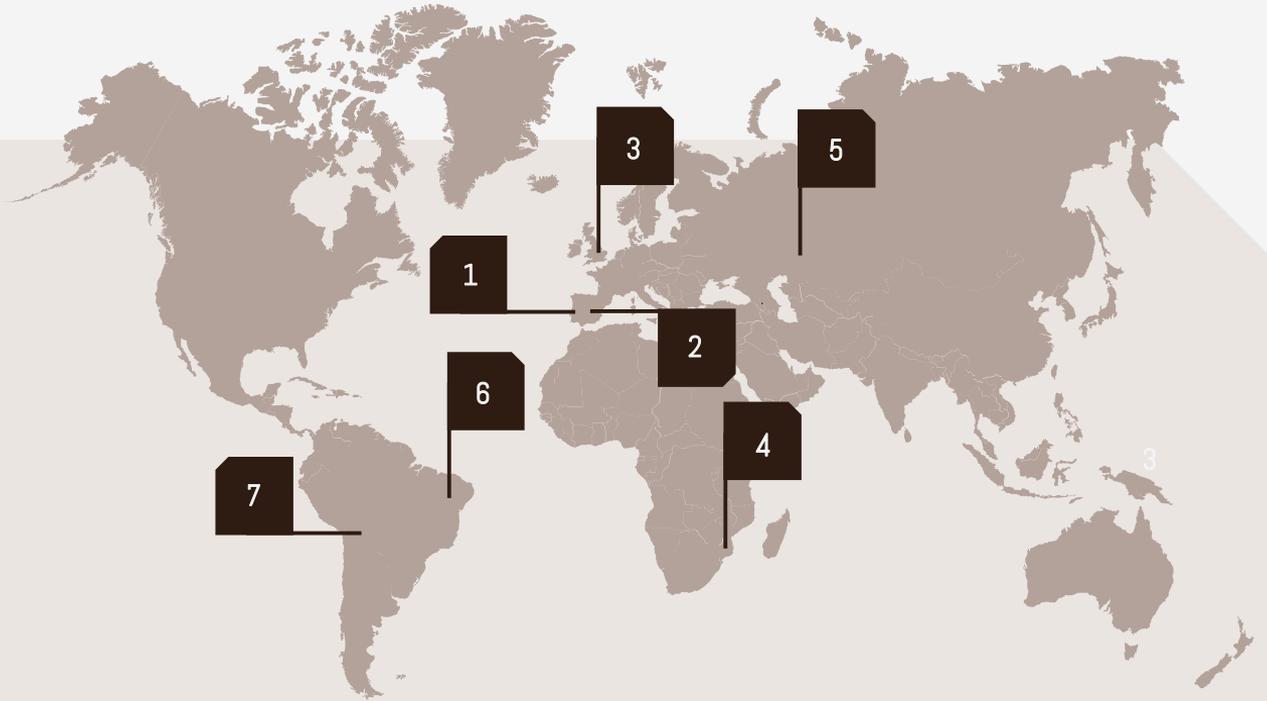


Renova



SECIL DÁ FORMA ÀS IDEIAS

## THE LOCATION OF THE PROJECTS WHERE WE WORKED:



- 1  
Portugal
- 2  
Spain
- 3  
United Kingdom
- 4  
Mozambique
- 5  
Kazakhstan
- 6  
Brazil
- 7  
Bolivia

“Simplicity is the ultimate  
sophistication.”

Leonardo da Vinci



**THANK YOU!**

Any question?  
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